

Appendix C - Pricing Index
CDW Government LLC
DIR-TSO-3900

Software Description	DIR Discount % off MSRP
IBM/Maas360 License plus Maintenance	18.00%
Mobile Iron License	21.00%
NetMotion License	11.00%
Nuance License	29.00%
Symantec License	26.00%
Trend Micro License	22.00%
Watchguard	7.50%
Software as a Service (SaaS) Description	DIR Discount % off MSRP
Box Business	33.00%
Box Business Plus	33.00%
Box Enterprise	33.00%
Box	33.00%
Carbonite	13.00%
Unitrends	10.00%
Sophos Subscription	17.00%
IBM/Maas360 Mobile First Protect Management Suite	18.00%
Trend Micro Worry Free Business Security Services	39.50%
Related Services Description	DIR Discount % off MSRP
Mobile Iron Maintenance and Support	5.00%
NetMotion Maintenance	2.00%
NetMotion Services	2.00%
Nuance Maintenance and Support	26.00%
Symantec Renewals	2.00%
Trend Micro Renewal	15.00%
Watchguard Services	7.50%
Watchguard Renewal	7.50%

Important Note: Vendor's quote to DIR customers shall include the DIR Administrative Fee. The fee will be added after the discount is applied to the MSR